

Ask Powerful Questions Summary

Ask Powerful Questions to partner with another person to build trust, seek to understand, and build a strong relationship.

Guidelines

- Stay curious and explore the current situation and potential options for moving forward together.
- Ask What, How, and Tell me More questions. Avoid WHY questions so you do not put the other person on the defensive.
- Resist the urge to shift into Telling. Stay curious and seek the other person's perspectives.